

## Why Bag and Close

### Why Bag Contents ideas:

- Sunglasses
- Mini Car
- Mini House
- Diplomas
- Family Pictures
- Trophy's from your kids sports
- Vacation Pictures
- CPA's Card
- Eye on Arbonne Stories

Arbonne has changed my life in so many ways that I would feel ungrateful if I did not share something that has so changed my life. I would like you to put on your Talent Scout hats right now as I share the Arbonne opportunity with you. We all know that we live in challenging economic times. We all know people who have more month left than money. We all know single moms who are struggling to survive. We all know working women who thought they would love the corporate world and now are finding themselves saying "Is this all there is".

Well I would like to invite you to be a Talent Scout for Arbonne and see if you might know someone who could use some for money and more fun in their life.

Maybe that someone is you. Maybe your sitting here tonight and thinking "Gosh it was fun to have some adult conversation and to be around women and just get to be a woman." Maybe you are looking for something new and exciting to make a little extra money or a lot of extra money.

When I started with Arbonne my goal was to go to the mall and have a guilt free shopping spree without having to ask my husband for money and to finally be able to answer the question honestly when he asked, "Is that new". Very quickly I was able to do that beautifully.

I was having so much fun making extra money and still being able to be a stay home mom.

Pretty soon I was able to save some money and take my family on our first real vacation a trip to Disneyland. *Pull out some sunglasses or a picture of your kids.*

I was finally able to release my sister from her obligation of driving me everywhere by buying a second car. I was not only able to make the car payment but also the insurance payment. *Pull out miniature car*

I could pay for all of my kids' activities that they wanted to be in when before I always had to say maybe next year. *Show picture of child in a football uniform, etc.*

I think one of the greatest things is that we were able to buy a new much bigger home on my income and that the mortgage officer (a woman) kept telling my husband that there just wasn't anyway that I could be making that much money selling lipstick. *Pull out picture of your home*

One day it dawned on me that I was going to have to find a way to put all three of my sons through college and that there was no money in savings for that. I realized I did have the answer though in Arbonne. I made a plan and a strategy that involved just sharing this opportunity to have everything I had been blessed with, with more people and from that I found some great women who joined me. I taught and trained them to do what I do (show Eye on Arbonne Stories or your upline) and soon their dreams were happening for them also.

I have been so blessed because of my Arbonne income my children have been able to go to school all over the world and have their minds enlarged by living in different countries and conditions.

I didn't grow up thinking I would be doing this but boy am I glad that I did. My life has been so enriched. Today I live in my dream home, my car has been upgraded from a van to a beautiful Mercedes, I get to go on incredible vacations. I have been gifted some beautiful jewelry and most importantly I get to contribute financially to my church, my family, and to my favorite charities.

I came into Arbonne because I loved the products but what I loved most about it was there was no risk. I knew that if I decided that it wasn't right for me that the worst thing that could happen was that I would have found a product line that I wanted to use for the rest of my life.

Now I would like to invite you to pull out your Client Care Card. You'll notice that in big letters at the top it says Client Care and that is what I like to do with my clients, take care of them and spoil them. I have a lot of clients who have been with me for years because they don't have to fight the malls and I remember their foundation color and their favorite lipstick. A lot of the people I meet want to absolutely "Arbonnize" their home so they and their family can be surrounded with Pure, Safe, Beneficial products and if that sounds like you then you probably would like to be a Preferred Client and get your products at a 20% discount all the time. We offer this to our best clients and hostesses.

The wonderful thing about Arbonne is that there is more than one way to work with me: We offer ways to save money, and earn money, not just spend money.

If you are interested in Hosting your own Party and getting your products at an 80% discount because your wish list is bigger than your budget circle a 9 or 10 on question number 2. Here's what Sara is going to receive for hosting tonight.

If you aren't sure circle a 6 or 7 and I will get you a "I'll Think About it Packet."

Question 3 Says indicate your interest in the Arbonne Income Opportunity. Maybe you're sitting there and thinking - I don't know for sure but I think I could do this- it looks fun. You may be interested in learning more about Arbonne's opportunity. Whether it's a couple of hundred dollars a month or several thousand dollars a year our top earners are what I would call gangster money. Circle a 7, 8, or 9 and I'll take you out for a soda and you can take a look at this—no pressure to see if it fits for you. If you would like more information circle a 6 or 7 and I'll send some info home with you.

As you can see whether you are a client, host or a consultant we value you and want to reward you.

Now for the fun part – the shopping! Because I am your consultant, I want to sit with each of you individually and do a skin profile, so whether you purchase tonight or at some point in the future; I will know what products will give you the best results. Each of you will also be receiving a free gift with your consultation so you can continue the pampering when you get home.

If you need to leave early, I can meet with you first.